

# **SALES AND USE TAX**

### Maximize compliance and minimize complexity

Sales and use taxes are an essential source of revenue for state and local governments; however, they are often an overlooked cost for most companies. Now, more than ever, taxing jurisdictions are auditing companies for sales and use tax compliance. Whether your corporation seeks to reduce its sales tax burden, requires assistance in managing its sales tax functions, or wants to reduce the burden of managing sales tax audits, our dedicated team of sales and use tax consultants have the experience and the resources to assist you every step of the way.

## **BENEFITS**



Foster a positive relationship with tax authorities



Mitigate legal risks



Improve the financial health of your business

## **OUR SERVICES**

#### Audit Defense

Companies are routinely audited for sales and use taxes more than any other type of tax. Navigating sales and use tax audits can be daunting, and we understand the importance of a robust defense strategy. Calvetti Ferguson provides a comprehensive solution designed to protect your business and ensure a smooth audit process.

#### **Refund Reviews**

Unlock hidden savings and maximize your returns with our sales tax refund reviews. Our team of experts will help your company take control of your financial health. They will ensure you are not leaving potential refunds and optimizations on the table.

#### **Voluntary Disclosure Agreement (VDA)**

We understand that managing sales tax VDAs can be a complex and demanding task for a business. Our team will guide you through the entire VDA process. From the initial assessment to resolving any identified issues, we will support your business every step of the way.

#### Registration

Navigating the intricate landscape of sales tax compliance can be challenging. Whether expanding your operations or looking to ensure ongoing compliance, our sales tax registration services simplify the process, save you time, and provide peace of mind.

#### Compliance

Adapting to the dynamic terrain of sales tax compliance is an essential element in the success of any business. Calvetti Ferguson understands organizations' challenges in ensuring accurate and up-to-date compliance with sales tax regulations. Our services simplify the complexities, reduce risks, and empower your business for sustainable growth.

#### **Nexus Study**

Understanding your sales tax nexus is critical to managing compliance and unlocking the full growth potential of your business. Our comprehensive analysis identifies and evaluates your business's nexus, ensuring you comply with sales tax regulations while maximizing growth opportunities.

#### **Taxability Analysis**

Understanding the taxability of your products and services is crucial for ensuring compliance and making informed business decisions. Organizations developing new products or services or expanding to a different state/taxing jurisdiction should consider conducting a taxability analysis. Our team will help clarify the tax implications of your offerings and ensure your business accurately collects and remits the correct sales tax amount.



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